

公司簡稱：大飲
股票代號：1213



OCEANIC BEVERAGES CO., INC.

INVESTOR CONFERENCE

《Dec. 05, 2025》
natural. Safe. health



Disclaimer

1. The consolidated financial figures are compiled in accordance with the international financial reporting standards(IFRS) and audited by CPA.
2. This Presentation contains certain forward-looking statements that are based on current expectations and are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements.
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Company Profile

The Company was founded in the 54th year of the Republic Era. "Apple Sidra", the well-known brand in beverages market, has been introduced in Taiwan markets more than 5 decades popularizing as well as around the world. Oceanic Beverage Co., Inc. upholds a diversified business strategy, such as apple carbonated drink 、 ready-to-drink tea 、 fruit juice 、 distilled bottled water and other high-quality beverage product lines are selling in the main retails channels and gain great popularity.

We would like hereby to present our deep thanks to the all consumers who have supported “Apple Sidra” with their loyalty all the times, we believe that “Quality and The business honor ” are the basis of sustainable business, but also the competition in markets. We will strengthen the market activities and service to feed back to the consumer’s supports.



Industry overview

1. Industry status and development

The industry prosperity status is closely related to the costs of domestic raw material , therefore, it is necessary to expand market share by the activity of product marketing. In order to get the food industry's competitive advantage in the future, brand loyalty must be built up with product value to increase the market shares.

2. Industries relevance - Upstream, Midstream and downstream :

Upstream	Raw materials 、 packaging 、 fuel etc...
Midstream	R&D, manufacturing, packaging
Downstream	Transportation, warehousing, sales and other industries



Industry overview

3. Product development trend and competition

- The volume of soft drink sold in supermarkets and hypermarket is about 75% ratio of the beverage market ; to enhance product marketing activities in order to keep the annual revenue growth steady.
- The volume in Convenience stores' sold is about 20% ratio of the beverage market.
- With the change of the catering industry, it will continue to expand the market share and leading position of catering channel beverages.



Industry overview

4. “Health and functionality drink” is the current trend in beverage market. “Apple Sidra” and “Fruits Juice Drinks” are the natural soft drinks conform to the consumption characteristics of the mainstream in the future.
5. Suppliers are affected by strong competition from large-scale mass merchandisers, supermarkets, and supermarket channels every year, and sales costs increase year by year. With the annual changes and integration of the channel market, they must create maximum marginal benefits through marketing improvements and investment in new products, and cooperate with the channels. Form a partner for sustainable growth



Operational Overview Description

1. At present, the company's most popular PET600 and CAN330 apples are in full production and have resumed sales at major open channels such as FamilyMart, PX Mart, Hi-Life, Carrefour, Mega PX Mart and local supermarkets, etc... PET1250ml has also resumed.
2. Restaurants, hot pot restaurants, seafood stir-fry shops, snack shops, etc., have gradually resumed full operations, while beverages have maintained their leading position.
3. The production line for 600ml distilled water is currently in the planning stages and will resume operation by the end of this year/early 2026. Distilled water is the only 100% pure drinking water without impurities, and efforts will be made to promote it in major supermarkets and chain pharmacies.



Financial summary

OCEANIC BEVERAGES CO., INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Unit: NT \$ thousand

	3Q 2025	%	3Q 2024	%	2Q 2025	%	YoY
Operating Revenue	226,784	100	138,932	100	135,192	100	63
Net Operating Margin	(4,808)	(2)	(29,451)	(21)	(4,426)	(3)	84
Operating profit(loss)	(34,205)	(15)	(59,072)	(42)	(23,594)	(17)	42
Non-Operating Income And Expenses	2,095	1	15,205	11	2,141	1	(86)
Profit before income tax (loss)	(32,110)	(14)	(43,867)	(31)	(21,453)	(16)	27
Profit for the period (loss)	(36,849)	(16)	(42,558)	(30)	(25,728)	(19)	13
Basic earnings per share	(0.65)		(0.75)		(0.45)		13



Conclusion

OCEANIC BEVERAGES CO., INC. CONSOLIDATED BALANCE SHEETS

Unit: NT \$ thousand

Project	3Q 2025	%	3Q 2024	%
Current Assets	290,596	37	566,806	59
Noncurrent Assets	499,414	63	388,731	41
Total Assets	<u>790,010</u>	100	<u>955,537</u>	100
Current Liabilities	67,228	8	735,181	77
Noncurrent Liabilities	59,026	7	35,709	4
Total Liabilities	126,254	15	770,890	81
Total Equity	663,756	85	184,647	19
Total Liabilities And Equity	<u>790,010</u>	100	<u>955,537</u>	100



Future prospects

With reference to the domestic and overseas marketing promotion campaigns of each sales channel, will participate different season and festival theme planning marketing activities to increase interaction between consumers and brand loyalty.

“Healthy Function 、 Natural ” food and beverage are the market's main trend in the future. Innovative research and development in the direction of natural manufacturing process to meet the characteristics of the future consumer mainstream.

Expand the integration with international mainstream media, actively cooperate with various industries in various counties and cities for joint marketing, fulfill social corporate responsibilities, and create a blue ocean for enterprises to meet new challenges.



Conclusion

The company will implement ESG corporate sustainable management and use environmental protection, social responsibility, and corporate governance as guidance for various business plans to strengthen operational management performance and thereby reduce potential risks. The company will operate sustainably and reach new heights in profits.



Q & A